



# eKo Specialty Insurance Services, Inc.

www.eKoSpecialty.com

Please e-mail the completed and signed application to: eKo@eKoSpecialty.com

## Architects and Engineers Professional Liability Application

**NOTICE: This application is for a CLAIMS MADE POLICY. Except as may be otherwise provided herein, this coverage is limited to liability for only those claims which are first made against the insured and reported to the Company during the policy period.**

1. Name of Applicant/Firm \_\_\_\_\_  
 Street Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Website Address \_\_\_\_\_

2. Date Current Firm was Established \_\_\_\_\_

3. Is Applicant firm a Corporation \_\_\_\_\_ LLC \_\_\_\_\_ Partnership \_\_\_\_\_ Sole Proprietorship \_\_\_\_\_

4. List all names and locations of branch offices on the Attachment to TUA E T-10 provided.

5. If the name of the Applicant has ever changed, or if there has been a consolidation, dissolution or change in business structure, please provide details listing each firm in chronological order and specify date of change. If the predecessor firms are not listed they will not be included for coverage. If firms are accepted for coverage they will be listed on the Policy. Without direct lineage or being the source of the current firm, a firm will not be considered a predecessor.

**Name of Predecessor Firm(s)**

**Date Established**

Name of Predecessor Firm(s)	Date Established
_____	_____
_____	_____
_____	_____

6. Indicate the percentage of the following disciplines in which the Applicant is engaged.

NOTE: Total must equal 100 percent.

_____ Acoustical Engineering	_____ HVAC Engineering	_____ Mining Engineering
_____ Architecture	_____ Interior Design	_____ Nuclear Engineering
_____ Asbestos Testing/Abatement	_____ Land Surveying	_____ Process Engineering
_____ Chemical Engineering	_____ Landscape Architecture	_____ Soils Engineering
_____ Civil Engineering	_____ Machine/Equipment Design	_____ Structural Engineering
_____ Construction Management	_____ Marine Engineering	_____ Traffic Engineering
_____ Electrical Engineering	_____ Materials Testing	_____ Other (Specify) _____
_____ Energy Conservation Consultant	_____ Mechanical Engineering	_____ Other (Specify) _____

7. List all Principals, Partners, Owners or Officers. (If needed, see Attachment to TUA E T-10 for additional space.) If firm has been in existence for less than two years, supply a resume of each principal including prior project experience.

Name	College/Degree	Years in Practice	Date Licensed
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

8. Please list the number of total staff.
- |  | Full Time | Part-Time |
|--|-----------|-----------|
| a) Principals  | _____     | _____     |
| b) Architects/engineers and other technical staff (excluding principals) | _____     | _____     |
| c) Clerks, typists, accountants and other non-technical staff            | _____     | _____     |

9. To what professional organizations(s) does the Applicant belong? \_\_\_\_\_

10. What, if any, continuing educations programs has the Applicant attended during the past year? \_\_\_\_\_

11. Please indicate the states in which the Applicant or staff as individuals is licensed. If any state accounts for more than 25 percent of the overall work volume, please indicate percentage by state.

_____	_____ %	_____	_____ %	_____	_____ %
_____	_____ %	_____	_____ %	_____	_____ %

12. Has any member of the Applicant ever been the subject of complaint to or disciplinary action by authorities as a result of their professional activities?  Yes  No

If Yes, please provide full details. \_\_\_\_\_

13. Has the Applicant, predecessors in business or any other person for whom coverage is being requested had any professional liability application denied, policy canceled or policy not renewed?  Yes  No

If "Yes," please explain. \_\_\_\_\_

14. Does your firm use written contracts on every project?  Yes  No

If No, please provide the percentage of past 12 months' billings where oral agreements were used. \_\_\_\_\_ %

15. Please specify the approximate percentage of your firm's professional services rendered under AIA or EJCDC standard forms of agreement. \_\_\_\_\_ %

16. If non-standard contracts or modified AIA or EJCDC contracts of "letter" agreements are used, are they reviewed by your firm's legal counsel for liability implications prior to signing?  Yes  No

17. Has the Applicant or its predecessor in business carried similar professional liability insurance?  Yes  No

Insurance Company	Policy Period	Limits of Liability	Deductible	Premium
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

a) Please provide retroactive date on current policy. \_\_\_\_\_ (month/day/year)

b) Please provide requested **Limits** for your quotation: \_\_\_\_\_ **Deductible:** \_\_\_\_\_

c) Does the Applicant maintain General Liability Insurance?  Yes  No

If Yes, please specify: 

<b>Insurance Carrier</b>	<b>Limit</b>	<b>Expiration Date</b>
_____	_____	_____

d) Is the Applicant covered by any specific professional liability project policy?  Yes  No

If Yes, please provide full details including name and location of project as well as name of insurance company. \_\_\_\_\_

18. a) Gross Fees are to be reported on an accrual basis (whether collected or not). Gross Fees are defined as the exact dollar amount of gross income including fees paid to consultants and direct reimbursables but not including Joint Venture Fees, interest income or rental income.

Past Fiscal Year	Current Fiscal Year	Projection for Next Fiscal Year
From: _____	From: _____	From: _____
To: _____	To: _____	To: _____
Gross Fees: \$ _____	Gross Fees: \$ _____	Gross Fees: \$ _____

- b) Please specify the estimated value of construction put in place that the Applicant designed:

Past Fiscal Year	Current Fiscal Year	Projection for Next Fiscal Year
\$ _____	\$ _____	\$ _____

19. a) Does the Applicant's practice involve subletting or subcontracting work to others?  Yes  No  
If "Yes," specify what disciplines are sublet or subcontracted:

\_\_\_\_\_

\_\_\_\_\_

- b) Is evidence of professional liability coverage required of all sub-consultants?  Yes  No

- c) If "No," specify the subcontracted disciplines that are not required to maintain professional liability coverage:

\_\_\_\_\_

\_\_\_\_\_

- d) Indicate fees paid to sub-consultants:

Past Fiscal Year	Current Fiscal Year	Projection for Next Fiscal Year
\$ _____	\$ _____	\$ _____

20. Does, has or will the Applicant provide professional services on projects resulting in construction outside the United States or Canada?  Yes  No

**Please be advised these projects are excluded by \_\_\_\_\_ policy form. To consider for coverage, please provide a detailed listing of such projects including name, location, client gross fees, construction value and date of completion.**

21. Does the Applicant or any enterprise financially related to the Applicant or the Applicant's principals, partners, directors or officers engage in any of the following:
- |  |  |
|--|--|
| Construction, erection, fabrication or installation                  | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Construction Management  | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Manufacturer, sale or distribution of any goods, products or process | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Real estate development  | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Asbestos testing/detecting/abatement                                 | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Pollution Control Systems  | <input type="checkbox"/> Yes <input type="checkbox"/> No |

If "Yes" to any of the above, please attach a description of services provided.

22. Does the Applicant ever perform services on a salaried or annual retainer basis?  Yes  No

If "Yes," please provide full details. \_\_\_\_\_

\_\_\_\_\_

22. Does any one client or contract represent more than 50 percent of annual gross income?  Yes  No

If "Yes," please provide the name of the client or contract and provide the actual percentage. \_\_\_\_\_ %

\_\_\_\_\_

23. a) Please indicate percentages of the type of projects undertaken. NOTE: Total must equal 100 percent.

- |                                     |                                 |                                |
|-------------------------------------|---------------------------------|--------------------------------|
| ___ Airports                        | ___ Hotels/Motels               | ___ Recreation/Sports          |
| ___ Airport Runways                 | ___ Industrial Waste Treatment  | ___ Roads/Highways             |
| ___ Amusement Rides/Water Slides    | ___ Jails                       | ___ Schools/Colleges           |
| ___ Bridges under 500 feet          | ___ Landfills                   | ___ Sewage Treatment Plants    |
| ___ Bridges over 500 feet           | ___ Low Income Housing          | ___ Sewer/Water Lines          |
| ___ Chemical/Processing Systems     | ___ Manufacturing/Industrial    | ___ Shopping Centers/Retail    |
| ___ Churches/Synagogues             | ___ Mass Transit                | ___ Site Develop./Street Plans |
| ___ Condominiums/Townhouses         | ___ Mining                      | ___ Superfund/Pollution        |
| ___ Convention Halls/Stadiums       | ___ Municipal Pumping Stations  | ___ Tract Homes/Subdivisions   |
| ___ Custom Homes                    | ___ Nuclear/Atomic              | ___ Traffic Planning           |
| ___ Dams                            | ___ Office/Commercial Buildings | ___ Tunnels                    |
| ___ Environmental Impact Statements | ___ Parking Structures          | ___ Utility (Specify) _____    |
| ___ Foundations                     | ___ Playgrounds                 | ___ Other (Specify) _____      |
| ___ Harbors/Piers/Ports             | ___ Pools                       | _____                          |
| ___ Hazardous/Toxic Waste           | ___ Power Plants                | _____                          |
| ___ Hazardous/Toxic Waste           | ___ Power Plants                | _____                          |

b) In relation to 23. a) please provide the tallest building (# of stories) Applicant provides services for:

\_\_\_\_\_ # of stories: \_\_\_\_\_

c) In relation to 23. a) please provide the total percentage of projects which involve the renovation or alteration of existing structures: \_\_\_\_\_%

d) Does the Applicant foresee any substantial changes in the percentages in question 23. a)?  Yes  No

If "Yes," please explain: \_\_\_\_\_

\_\_\_\_\_

24. a) Please specify the percentages relative to the Applicant's total work volume. NOTE: Total must equal 100 percent.

- 1) Planning and feasibility studies: \_\_\_\_\_
- 2) Design with no construction phase services: \_\_\_\_\_
- 3) Design with periodic observation of construction to ensure design compliance: \_\_\_\_\_
- 4) Construction management: \_\_\_\_\_
- 5) Inspection services on existing structures: \_\_\_\_\_
- 6) Construction observation with no design: \_\_\_\_\_
- 7) Other (Specify): \_\_\_\_\_

b) If Applicant has responded to any of 10. a) 4) – 7), please provide a full description of projects and services provided:

\_\_\_\_\_

\_\_\_\_\_

25. a) Please indicate percentages of services rendered for each of the following categories of clients. NOTE: Total must equal 100 percent.

- |                          |                   |                           |
|--------------------------|-------------------|---------------------------|
| ___ Commercial           | ___ Developers    | ___ Industrial            |
| ___ Contractors          | ___ Governmental  | ___ Utilities             |
| ___ Design Professionals | ___ Institutional | ___ Other (Specify) _____ |

26. Does the Applicant or any principal, partner, officer or employee wholly or partly own, operate, manage or control any other enterprise, or is the Applicant wholly or partly owned, operated, managed or controlled by any other enterprise?  Yes  No  
If "Yes," please attach full details and include nature of relationship.
27. Does, has or will the Applicant be providing design services on any project for which any construction, installation, assembly or supplying of materials or products was also provided by the Applicant?  Yes  No  
If "Yes," please attach full details.  
**Please be advised these projects are excluded by policy form.**
28. Does, has or will the Applicant be providing design services on any project for which any construction, installation, assembly or supplying of materials or products was also provided by a subcontractor of the Applicant, a person or enterprise that wholly or partly owns, operates or controls the Applicant or by the Applicant's principals, partners, directors or officers?  Yes  No  
If "Yes," please attach full details.  
**Please be advised these projects are excluded by policy form.**
29. Does the Applicant or any principal, partner, officer, employee or an immediate family member of such person have any ownership interest in any project for which professional services have been, are being or will be done?  Yes  No  
If "Yes," please attach full details.  
**Please be advised these projects are excluded by policy form.**
29. Has the Applicant participated in any past or present joint venture?  Yes  No  
If "Yes," please attach full details.  
**Please be advised these projects are excluded by policy form.**
30. Is the Applicant directly involved in the design or re-design of HVAC systems?  Yes  No  
If "Yes," please comment on any engineering or administrative controls that are routinely employed to insure acceptable indoor air quality.
- 
31. Is the Applicant involved in the selection of furnishings or building materials?  Yes  No  
If "Yes," comment on any controls or procedures that are employed to minimize the introduction of sources of chemical contamination.
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32. Does, has or will the applicant provide any professional services related to the design, evaluation, removal or the replacement of underground storage tanks?  Yes  No  
If "Yes," please attach complete details of the services rendered and a list of specific projects.
33. Does, has or will the applicant provide any professional services related to solid waste site evaluations or the design, evaluation, monitoring or closure of landfill projects?  Yes  No  
If "Yes," please attach complete details of the services rendered and a list of specific projects.
34. Does, has or will the applicant provide any environmental site assessments, environmental audits or environmental monitoring services?  Yes  No  
If "Yes," please attach complete details of the services rendered and a list of specific projects.
35. Does, has or will the applicant be involved in asbestos inspection, asbestos abatement services or does the applicant accept responsibility for those services within their contracts?  Yes  No  
If "Yes," please attach full details.
36. Does, has or will the applicant provide pre-purchase site assessments and/or inspections?  Yes  No  
If "Yes," please attach full details.

## CLAIMS HISTORY

37. Have any claims involving professional service ever been made against the Applicant, predecessors in business, joint venture or any other person or entity for whom coverage is requested?  Yes  No  
If "Yes," please provide the following details on an attached sheet: a) name of project, b) date of contract, c) name of claimant, d) allegations, e) date of claim, f) demand amount, g) reserve, h) expenses paid to date, i) current status and j) carrier handling claim.
38. Is the Applicant, predecessors in business, joint venture or any other person or entity for whom coverage is being requested aware of any act, error, omission or circumstance which may result in a claim being made against them?  Yes  No  
If "Yes", provide details requested in question #33 above a) through j) on an attached sheet.
39. Has the Applicant, predecessors in business, joint venture or any other person or entity for whom coverage is being requested ever reported a potential claim or circumstance to a professional liability carrier?  Yes  No  
If "Yes", provide details requested in question #33 above a) through j) on an attached sheet.
40. Is the Applicant aware of any actual or alleged defective or incomplete construction, installation, assembly (including roof leakage and structural problems) that has not been remedied to the client's satisfaction?  Yes  No  
If "Yes", provide a statement of full details including name of project, basis of disagreement and indicate if such circumstance has been reported to a professional liability carrier on an attached sheet.
41. Is the Applicant aware of any unresolved construction dispute including but not limited to an unexcused delay, an exceeding of a budget, a change order or compensation dispute that has not been agreed upon (whether or not the insured is an involved party)?  Yes  No  
If "Yes", provide a statement of full details including name of project, basis of disagreement and indicate if such circumstance has been reported to a professional liability carrier on an attached sheet.
42. During the past two years, has anyone been seriously injured or died during construction, or has bodily injury or property damage occurred at a project that has been accepted or occupied?  Yes  No  
If "Yes", please attach a statement providing name of project, name of injured party, injury and indicate if such circumstance has been reported to a professional liability carrier on an attached sheet.
43. Is the Applicant, predecessors in business, joint venture or any other person or entity for whom coverage is being requested aware of or have knowledge of any error, omissions, unresolved job dispute or accident involving the discharge, dispersal, seepage, migration or release of a pollutant(s) or contamination?  Yes  No  
If "Yes", please provide a statement of full details on an attached sheet.
44. **Please complete details on the 10 Largest Projects in the last five (5) years on the Attachment to TUAЕ T-10.**
45. **Please complete details on the 10 Largest Current Projects on the Attachment to TUAЕ T-10.**
46. Please attach any literature, including government forms, and brochures which describe the Applicant's capabilities and practice.
47. Please provide financial statements including most current income statement and balance sheet if available.

**NOTICE TO NEW YORK APPLICANTS:** "Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any false information, or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime."

**FRAUD NOTICE-WHERE APPLICABLE UNDER THE LAW OF YOUR STATE:** "Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false or incomplete information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime AND MAY BE SUBJECT TO CIVIL FINES AND CRIMINAL PENALTIES (for New York residents only: and shall also be subject to a civil penalty not to exceed five thousand dollars and the stated value of the claim for each such violation.) (For Pennsylvania Residents only: Any person who knowingly and with intent to injure or defraud any insurer files an application or claim containing any false, incomplete or misleading information shall, upon conviction, be subject to imprisonment for up to seven years and payment of a fine up to \$15,000.) (For Tennessee Residents only: Penalties include imprisonment, fines and denial of insurance benefits.) ( New Hampshire Fraud Statement- Any person who, with a purpose to defraud or deceive any insurance company, files a statement of claim containing any false, incomplete or misleading information is subject to prosecution and punishment for insurance fraud, as provided in RSA 638:20.)"

**THE APPLICANT AND FIRM ACCEPTS NOTICE THAT ANY POLICY ISSUED WILL APPLY ON A "CLAIMS-MADE" BASIS.**

The undersigned represents that the statements and particulars herein are true and there has been no suppression or misstatement of any material facts and agrees that this application shall be the basis of coverage and considered part of any Policy issued by the Company.

Signed: \_\_\_\_\_ Dated: \_\_\_\_\_  
\_\_\_\_\_  
(Please Print Name)  
Capacity: \_\_\_\_\_

**SIGNING THIS FORM OR TENDERING PREMIUM WITH THIS FORM DOES NOT BIND  
THE APPLICANT OR THE COMPANY TO COMPLETE THE INSURANCE.**

**List of Branch Offices**

Branch Office \_\_\_\_\_  
 Street Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Branch Office \_\_\_\_\_  
 Street Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Branch Office \_\_\_\_\_  
 Street Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Branch Office \_\_\_\_\_  
 Street Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Branch Office \_\_\_\_\_  
 Street Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

**List all Principals, Partners, Owners or Officers – Additional Information**

Name	College/Degree	Years in Practice	Date Licensed
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

**List of 10 Largest Projects in the LAST FIVE (5) YEARS (\* If Applicant's practice is over 20% structural, # of stories.)**

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Project Name: \_\_\_\_\_  
 Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
 Description of Project: \_\_\_\_\_  
 Service provided by your firm: \_\_\_\_\_  
 Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
 Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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Project Name: \_\_\_\_\_  
 Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
 Description of Project: \_\_\_\_\_  
 Service provided by your firm: \_\_\_\_\_  
 Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
 Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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Project Name: \_\_\_\_\_  
 Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
 Description of Project: \_\_\_\_\_  
 Service provided by your firm: \_\_\_\_\_  
 Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
 Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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**List of 10 Largest Projects in the LAST FIVE (5) YEARS (Continued)**

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Project Name: \_\_\_\_\_  
Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
Description of Project: \_\_\_\_\_  
Service provided by your firm: \_\_\_\_\_  
Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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Project Name: \_\_\_\_\_  
Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
Description of Project: \_\_\_\_\_  
Service provided by your firm: \_\_\_\_\_  
Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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Project Name: \_\_\_\_\_  
Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
Description of Project: \_\_\_\_\_  
Service provided by your firm: \_\_\_\_\_  
Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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Project Name: \_\_\_\_\_  
Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
Description of Project: \_\_\_\_\_  
Service provided by your firm: \_\_\_\_\_  
Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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Project Name: \_\_\_\_\_  
Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
Description of Project: \_\_\_\_\_  
Service provided by your firm: \_\_\_\_\_  
Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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Project Name: \_\_\_\_\_  
Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
Description of Project: \_\_\_\_\_  
Service provided by your firm: \_\_\_\_\_  
Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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Project Name: \_\_\_\_\_  
Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
Description of Project: \_\_\_\_\_  
Service provided by your firm: \_\_\_\_\_  
Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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**List of 10 Largest CURRENT Projects** (\* If Applicant's practice is over 20% structural, # of stories.)

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Project Name: \_\_\_\_\_  
Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
Description of Project: \_\_\_\_\_  
Service provided by your firm: \_\_\_\_\_  
Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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Project Name: \_\_\_\_\_  
Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
Description of Project: \_\_\_\_\_  
Service provided by your firm: \_\_\_\_\_  
Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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Project Name: \_\_\_\_\_  
Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
Description of Project: \_\_\_\_\_  
Service provided by your firm: \_\_\_\_\_  
Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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Project Name: \_\_\_\_\_  
Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
Description of Project: \_\_\_\_\_  
Service provided by your firm: \_\_\_\_\_  
Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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Project Name: \_\_\_\_\_  
Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
Description of Project: \_\_\_\_\_  
Service provided by your firm: \_\_\_\_\_  
Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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Project Name: \_\_\_\_\_  
Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
Description of Project: \_\_\_\_\_  
Service provided by your firm: \_\_\_\_\_  
Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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Project Name: \_\_\_\_\_  
Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
Description of Project: \_\_\_\_\_  
Service provided by your firm: \_\_\_\_\_  
Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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**List of 10 Largest CURRENT Projects (Continued)**

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Project Name: \_\_\_\_\_  
Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
Description of Project: \_\_\_\_\_  
Service provided by your firm: \_\_\_\_\_  
Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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Project Name: \_\_\_\_\_  
Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
Description of Project: \_\_\_\_\_  
Service provided by your firm: \_\_\_\_\_  
Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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Project Name: \_\_\_\_\_  
Client's Name: \_\_\_\_\_ Location: \_\_\_\_\_  
Description of Project: \_\_\_\_\_  
Service provided by your firm: \_\_\_\_\_  
Total gross receipts from this project: \_\_\_\_\_ \* # of Stories \_\_\_\_\_  
Construction value of project: \_\_\_\_\_ Year Completed: \_\_\_\_\_

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